

UGPC APPROVAL	
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CATALOG	

Graduate Programs—NI	EW COURSE PRO	POSAL	BANNER POSTED CATALOG
DEPARTMENT: MANAGEMENT PROGR	AMS COLLEGE: BU	SINESS	
RECOMMENDED COURSE IDENTIFICATION: PREFIX MAN COURSE (TO OBTAIN A COURSE NUMBER, CONTACT RPO) COMPLETE COURSE TITLE: LEADERSHI	· ,	B CODE (L or C)	EFFECTIVE DATE (first term course will be offered) SPRING, 2013
CREDITS: TEXTBOOK INFORMA	ITION: DERSHIP IN ORGANIZATION	IS (8 TH ED) 2042 Boos	TON DEADON
3 G.A. YUKL, LEAD	ERSHIP IN ORGANIZATION	15 (6 ED). 20 12. BOS	ON: PEARSON.
GRADING (SELECT ONLY ONE GRADING OPTION	N): REGULAR X SATI	SFACTORY/UNSATISFACTO	DRY
Course Description, No more than 3 Lift The topics in this course provide the for by managers. The course will review the include leadership in relation to motivate	undation for understanding le theory, research, and pract	ice of leadership in org	ons and its application to problems faced anizations. Topics addressed will and organizational change.
PREREQUISITES*:	COREQUISITES*:	REGISTRATION C	ONTROLS (MAJOR, COLLEGE, LEVEL)*:
ADMISSION TO THE MBA, MACC, MSN			
* PREREQUISITES, COREQUISITES AND REGISTE	RATION CONTROLS WILL BE ENFORC	ED FOR ALL COURSE SECTION	ons.
MINIMUM QUALIFICATIONS NEEDED TO TEAC	H THIS COURSE: PHD IN RELATE	D AREA	
Faculty contact, email and complete phone r		or colleges that might be ted here. Please attach co	affected by the new course must be mments from each.
Stephanie Castro			
scastro@fau.edu 954-236-1350			
Approved by:	201	Date:	ATTACHMENT CHECKLIST

Approved by:	Date: ,	ATTACHMENT CHECKLIST
Department Chair: Thogy Golden		• Syllabus (see guidelines for requirements:
College Curriculum Chair: College Survey	1/28/2013	http://www.fau.edu/graduate/facultyandstaf f/programscommittee/index.php)
College Dean: Paul Han 5	<u>628.63</u>	
UGPC Chair:		•Written consent from all departments affected by new course
Graduate College Dean:		

Email this form and syllabus to $\underline{\text{UGPC}@\text{fau.edu}}$ one week before the University Graduate Programs Committee meeting so that materials may be viewed on the UGPC website prior to the meeting.



FLORIDA ATLANTIC UNIVERSITY

777 GLADES ROAD • P.O. BOX 3091 BOCA RATON, FLORIDA 33431-0991

January 22, 2013

Memorandum:

TO:

Nancy Diamond

Graduate College

Florida Atlantic University

FROM:

Dr. Allen Smith

College of Business, University Graduate Council Representative

SUBJECT:

Letters of Permission for MAN 6296

As requested by members of the University Programs Committee, attached are letters in support of MAN 6294: Leadership and Organizations from:

College of Medicine
Department of Anthropology
College of Nursing
College of Education
Public Administration

Allen Smith

From:

Peggy Golden <golden@fau.edu>

Sent:

Monday, January 07, 2013 10:29 AM Allen Smith

To: Subject:

FW: Letters of permission

Peggy A. Golden, PhD Chair and Professor, Management Programs Florida Atlantic University (Vox) 1.561.297.4506 (Cell) 954.818.2417 (FAX)561.297.2675

"Most of the things worth doing in the world had been declared impossible before they were done"Louis D. Brandeis

From: David Bjorkman

Sent: Monday, January 07, 2013 10:28 AM

To: Peggy Golden; Marlaine Smith; Rosalyn Carter; Robert Shockley; Michael Harris

Cc: Allen Smith

Subject: Re: Letters of permission

Dear Dr. Golden,

I have reviewed the syllabus for your new Organizational Behavior course MAN 6296. The College of Medicine has no objections to the replacement of your course MAN 6245 with this new course in your MBA curriculum.

Sincerely,

David J. Bjorkman, M.D., M.S.P.H. Dean and Professor Charles E. Schmidt College of Medicine Florida Atlantic University 777 Glades Road BC 71 Room 239 Boca Raton, FL 33431

tel: 561.297.4341 fax: 561.297.0914

email: dbjorkm1@fau.edu

www.med.fau.edu

From: Peggy Golden < GOLDEN@fau.edu>
Date: Monday, January 7, 2013 10:21 AM

To: David Bjorkman < dbjorkm1@fau.edu>, Marlaine Smith < msmit230@fau.edu>, Rosalyn Carter < rcarter@fau.edu>,

Robert Shockley < SHOCKLEY@fau.edu>, Michael Harris < mharris@fau.edu>

Cc: Allen Smith < AESMITH@fau.edu>

Subject: Letters of permission

Attached is the syllabus for a new course in the MBA program designed to replace our MAN 6245 – Organizational Behavior course. MAN 6296 is a core course using Leadership to facilitate the traditional Organizational Course. We

understand that you may have a leadership course in your curriculum and the GPC has asked for letters (emails) of no objections to the replacement of our course with a revised curriculum and a new title. We would like to move it back to the GPC at its first meeting (it was tabled pending accord among other departments and units).

You can simply reply to this email with your response and I will give it to our representative. Thanks much, welcome back, and Happy New Year.

Peggy A. Golden, PhD
Chair and Professor, Management Programs
Florida Atlantic University
(Vox) 1.561.297.4506 (Cell) 954.818.2417
(FAX)561.297.2675
"Most of the things worth doing in the world had been declared impossible before they were done"Louis D. Brandeis

Allen Smith

From:

Peggy Golden <golden@fau.edu> Monday, January 07, 2013 10:24 AM

Sent: To:

Allen Smith

Subject:

FW: Letters of permission

Peggy A. Golden, PhD Chair and Professor, Management Programs Florida Atlantic University (Vox) 1.561.297.4506 (Cell) 954.818.2417 (FAX)561.297.2675

"Most of the things worth doing in the world had been declared impossible before they were done"Louis D. Brandeis

From: Michael Harris

Sent: Monday, January 07, 2013 10:24 AM

To: Peggy Golden

Subject: RE: Letters of permission

Dear Dr. Golden,

The Department of Anthropology has no objection to the course proposed below.

Best,

Michael Harris Chair, Anthropology

From: Peggy Golden

Sent: Monday, January 07, 2013 10:19 AM

To: David Bjorkman; msmith230@fau.edu; Rosalyn Carter; Robert Shockley; Michael Harris

Cc: Allen Smith

Subject: Letters of permission

Attached is the syllabus for a new course in the MBA program designed to replace our MAN 6245 – Organizational Behavior course. MAN 6296 is a core course using Leadership to facilitate the traditional Organizational Course. We understand that you may have a leadership course in your curriculum and the GPC has asked for letters (emails) of no objections to the replacement of our course with a revised curriculum and a new title. We would like to move it back to the GPC at its first meeting (it was tabled pending accord among other departments and units).

You can simply reply to this email with your response and I will give it to our representative. Thanks much, welcome back, and Happy New Year.

Peggy A. Golden, PhD Chair and Professor, Management Programs Florida Atlantic University (Vox) 1.561.297.4506 (Cell) 954.818.2417 (FAX)561.297.2675

"Most of the things worth doing in the world had been declared impossible before they were done"Louis D. Brandeis

Allen Smith

From:

Peggy Golden <golden@fau.edu>

Sent: To: Monday, January 07, 2013 1:30 PM Allen Smith

Subject:

FW: Letters of permission

Peggy A. Golden, PhD Chair and Professor, Management Programs Florida Atlantic University (Vox) 1.561.297.4506 (Cell) 954.818.2417 (FAX)561.297.2675

"Most of the things worth doing in the world had been declared impossible before they were done"Louis D. Brandeis

From: Marlaine Smith

Sent: Monday, January 07, 2013 1:28 PM

To: Peggy Golden

Subject: RE: Letters of permission

Dear Dr. Golden,

I have reviewed the syllabus for the proposed new core course in MBA program in the College of Business. The College of Nursing graduate level leadership course is specific to nursing and healthcare. While there is some overlap, we have no objections with your proposed replacement of MAN 6245 with this new course.

Marlaine C. Smith, RN, PhD, AHN-BC, FAAN
Dean and Helen K. Persson Eminent Scholar
Christine E. Lynn College of Nursing
Florida Atlantic University
777 Glades Road
Boca Raton, FL 33431
561-297-3206
561-297-0293
Visit us at http://nursing.fau.edu



The Christine E. Lynn College of Nursing is dedicated to Caring: advancing the science, practicing the art, studying its meaning and living it day-to-day.

From: Peggy Golden

Sent: Monday, January 07, 2013 10:21 AM

To: David Bjorkman; Marlaine Smith; Rosalyn Carter; Robert Shockley; Michael Harris

Cc: Allen Smith

Subject: Letters of permission

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You can simply reply to this email with your response and I will give it to our representative. Thanks much, welcome back, and Happy New Year.

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College of Education Department of Educational Leadership

777 Glades Road, ED 240 Boca Raton, FL 33431

tel: 561,297.3550 fax: 561.297.3618 edleadership@fau.edu www.leadership.fau.edu

Peggy A. Golden, PhD Chair and Professor, Management Programs Florida Atlantic University

Dear Professor Golden:

The purpose of this letter is to offer the perspective of the Department of Educational Leadership and Research Methodology on the proposed offering in the MBA program designed to replace MAN 6245 – Organizational Behavior course. MAN 6296 is a core course using Leadership to facilitate the traditional Organizational Course. It is true that our department offers courses that cover the content of the MAN 6296; therefore, I asked our faculty to review the course and develop a departmental response to its adoption.

Perspectives on Leadership

It's obvious that we share disciplinary roots. So first let me describe our set of leadership courses and from this context provide our perspectives on your proposed course.

We talk about leadership in "organizations," and expect our professors to contextualize the content for the audience in our courses, whether they are school leaders, higher education leaders, community leaders, political leaders, intellectual leaders, health leaders, and yes--business leaders.

Our Department works off a required leadership core of Lead 1, 2, 3, 5, 6. We recently dropped Lead 4 from our required offerings. Required in this sense means that any student that enters one of our four specialized programs at the masters, specialist, and doctoral levels must have taken the core: Lead 1, 2, 3 at the masters, and Lead 5 and 6 at the doctoral level (Lead 1, 2 and 3 are prerequisites for 5 and 6). Our focus is on developing the leadership qualities and skills necessary to create, lead, and manage organizations in the public and/or private sector. I have appended our syllabi for these courses to provide you the context for our perspectives.

In review of our courses (syllabi attached), you will note that the required texts are many of the same ones you would find in a business management program and are not related to educational leadership *per se*. For example, in Lead 2, which is our basic theory course, we use the Northouse text. In the Lead 3, which is our interpersonal skills course, we use Osland, Kolb, Rubin, & Turner (2007). In the Lead 5 course, which is our organizational behavior course, we use Bolman & Deal's (2008),and Shafritz, Ott, & Jang (2004). In Lead 6, a strategic level leadership course, we use Pisapia (2009), Kotter (1996), and Kim and Mauborgne (2005). What you will find in reviewing our text materials is that most of the cases and write-up of leaders are from either the for-profit and non-profit (non-education-related) worlds.

Perspectives on MAN 6296

We view MAN 6296 as primarily a master's level course which is similar in intent and content to our Lead 2 and Lead 3 courses. Clearly there is overlap of MAN 6296 with our course, as there has been in the past. This does not mean, however, that we object to the redesigned course. For example, several years ago when our core courses were undergoing university review and approval, our Lead 5 course was thought to overlap with this MAN 6296 course in its past configuration. Thus we adopted a slight change of focus and course name. Perhaps if your course is eventually approved we will seek to change the name of our Lead 5 course to Organizational Behavior. Issues for the approving body to consider:

- The text assigned to MAN 6296 is well known and used in many Business schools internationally. The Northouse book has rapidly overtaken the book in sales and usage. This is not to quibble that they both, along with the Bass (2008) Handbook of leadership..., will meet the objectives of the course.
- The proposed title is Leadership and Organizations but the content is squarely focused on Leadership and Management of people in Organizations, not leadership of organizations per se. the title should reflect this distinction.
- The content assigned weekly is directly from the Yukl book and thus is geared more to a survey course rather than a skills building course. In this regard the individual project identified supports the survey approach. The sample interview questions provided seem rudimentary. Thus, from a practical point we see the course less useful at the masters level and would be more acceptable at the undergraduate foundation level.
- While critical thinking skills are important, so are synthetic skills given the rapidity of our changing environments and the vast amounts of information leaders and managers must filter.
- The rubrics specified present clear, consistent, and concise guidance to students in grading for individual, group work, and presentations. However, there is no rubric that distinguishes between a manager and a leader, if that is the intent of some of the assignments.

Conclusions

We see the course better serving undergraduate students in business administration or early masters students. It is foundational from a content perspective and does not address leading organizations. There is considerable overlap with our Lead 2 and Lead 3 courses and in current budgetary times, the review committees, we are sure, will consider them. We would entertain a cross listing of this course with our Lead 2 and 3 as well as making our Lead 5 and 6 courses more available to advanced students in the management program.

Thank you for allowing us to respond to the revision of MAN 6296.

Sincerely,

Robert Shockley, Chair

Department of Educational Leadership and Research Methodology

References - Cited

Lead 1 - Focus: How Adults learn and think

Merriam, S. B., & Caffarella, R. (2006). Learning in adulthood, 3rd ed. San Francisco: Jossey-Bass.

Gross, R. (1991). Peak learning: How to create your own lifelong education program. NY: Tarcher & Putnam.

Lead 2 - Focus: Basic Leadership Theory

Northouse, Peter. (2007). Leadership: Theory and Practice, 4th ed. Thousand Oaks, California: Sage Publications

Lead 3 - Focus: Basic management skills use in working with people

Osland, J., Kolb, D., Rubin, I., & Turner (2007. Organizational behavior: An experiential approach, 8th ed. Upper Saddle River, NJ: Pearson/Prentice Hall.

Lead 5 - Focus: Organizational behavior

Bolman, L. G., & Deal, T., ([2008 preferred] or 2005), Reframing organizations: Artistry, choice, and leadership, 3rd, or 4th, ed. San Francisco: Jossey-Bass.

Shafritz, J. M., Ott S. J., & Jang, Y. S., (2004). Classics of organization theory, 6th ed. Wadsworth Publishing

Lead 6 - Focus: Leading Organizations - Strategic Thinking and Leadership

Kim, W. C., & Mauborgne, R. (2005). Blue ocean strategy. Boston, MA: Harvard Business School Press.

Kotter, J. P. (1996). Leading Change. Boston, MA: Harvard Business School Press

Pisapia, J. (2009). The strategic leader: New tactics for a globalizing world. Charlotte, NC: Information Age Publishers.

Allen Smith

From:

Peggy Golden < golden@fau.edu>

Sent:

Wednesday, January 09, 2013 6:22 PM

To:

Allen Smith

Subject:

Fwd: Letters of permission

Attachments:

image.png

Chair, Management Programs

Begin forwarded message:

From: Rosalyn Carter < rcarter@fau.edu>
Date: January 9, 2013, 2:22:17 PM EST
To: Peggy Golden < GOLDEN@fau.edu>
Subject: Re: Letters of permission

Hi Peggy

Happy New Year! The School of Public Administration has reviewed this syllabus and has no objection to the curriculum change proposed.

Rosalyn

Rosalyn Carter
Professor and Dean
College for Design and Social Inquiry



On Jan 7, 2013, at 10:21 AM, Peggy Golden wrote:

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You can simply reply to this email with your response and I will give it to our representative. Thanks much, welcome back, and Happy New Year.

Peggy A. Golden, PhD
Chair and Professor, Management Programs
Florida Atlantic University
(Vox) 1.561.297.4506 (Cell) 954.818.2417
(FAX)561.297.2675
"Most of the things worth doing in the world had been declared impossible before they were done"Louis D. Brandeis

<Syllabus MAN 6296.doc>

MAN 6296 Leadership and Organizations 3 Credit Hours Location and Time TBD

Professor:

Dr. Stephanie L. Castro

Department of Management

College of Business

Office:

421A LA Building, Davie

Office hours:

Mondays and Wednesdays 9 - 12

Telephone:

(954) 236-1350 Office

(954) 236-1298 Fax

e-mail:

scastro@fau.edu

Course Description

The topics in this course provide the foundation for understanding leadership in organizations and its application to problems faced by managers. The course will review the theory, research, and practice of leadership in organizations. Topics addressed will include leadership in relation to motivation, communication, performance, group dynamics, and organizational change.

Course Objectives

Upon successful completion of the course, you will have

- 1. Expanded your general knowledge about leadership and managing people,
- 2. Increased your knowledge about yourself as a leader and/or manager, and
- 3. Developed critical thinking skills particularly as regards leadership and management.

Required Text

G. A. Yukl, Leadership in Organizations (8th ed.). 2013. Boston: Pearson.

Evaluation Criteria

An exam, class discussion, a group project, and an individual project will comprise your grade in this course.

Exam	34 points	34%
Class Discussion	20 points	20%
Group project	25 points	25%
Individual project	21 points	21%
	-	
Total	100 points	100%

Grading Scale

<u>Points</u>	<u>Grade</u>	Points	<u>Grade</u>
93 - 100	Α	73 - 76	C
90 - 92	A-	70 - 72	C-

87 – 89	B +	67 – 69	\mathbf{D} +
83 – 86	В	63 – 66	D
80 - 82	В-	60 - 62	D-
<i>77 – 7</i> 9	C+	< 60	F

Examination

There will be one exam for this course, worth 34 points (34% of your grade). The exam will consist of a mix of questions: (1) questions dealing with the concepts that are covered in the assigned readings and in the units, and (2) questions that are applied, asking you to use the knowledge acquired from this course in solving one or more management problems (mini-cases).

Class Discussion

Each individual will earn a maximum of 20 points (20% of your grade) for participation in class discussions. The grading rubric is presented below:

Class Discussion Grading Rubric

Class Discussion	Unsatisfactory	Below	Satisfactory	Above	Excellent
	Ţ	Average		Average	
	0-1 points	2 points	3 points	4 points	5 points
Participation /	No original	One	One or two	Two original	More than
Frequency	discussion	contribution	original	contributions	five original
(5 points)	contribution		contributions	and more	contributions
` -			and one or	than two	and multiple
			two	responses	responses
			responses		
Topical /	No relevance	Little direct	Appropriate	Relevant and	Expansive;
Relevance	to topics in text	relevance to	relevance to	expansive to	relevance
(5 points)	_	topics	topics	topics	well
					explained
Communication	Information	Information	Information	Information	Information
(5 points)	hard to	difficult to	adequately	well	well
	understand;	understand,	conveyed;	presented	presented,
	illogical or	but presents	supports an	and	organized
	rambling	an	identifiable	organized	logically;
		identifiable	point or	logically;	concise;
		point or	assertion	supports an	conveys
,		assertion		identifiable	strong
				point or	support for
				assertion	point or
					assertion
Organizational	No example is	One	One or two	More than	More than
Examples	included	example	examples	two	five
(5 points)		included,	included,	examples	examples are
` -		but only	discussion	included,	included and
		minor	ties directly	discussion	discussion

discussion	to topics	strongly ties	strongly ties
tying to unit		to unit topics	examples to
topics			unit topics

Group Project

A required team project is worth 25 points (15 from the written paper, 10 from the presentation), and comprises 25% of your final course grade. Each class member will be assigned to a team of approximately four or five members. Each team will prepare and present their project (a Word paper and a PowerPoint presentation) to the class. The presentation should be related to a topic in the relevant text chapter. The paper (6 typed pages, double spaced, 1 inch margins, and 12 point font) and presentation (Power Point) must argue two sides of an issue or debate the merits of two different issues.

Team presentations will be evaluated on several criteria, as per the following grading rubrics:

Grading Rubric for Written Project

	Fail	Below	Meets	Exceeded	Total
		standard	standard	standard	Points
	0-1 points	2 points	3-4 points	5 points	(15)
Research	Provided	Provided	Provided	Provided only	
	insufficient	limited relevant	sufficient	relevant	
	relevant	information and	relevant	background	
	background	some	background	information,	
	information and	extraneous	information and	used high	
	significant	content, relied	little extraneous	quality and	
	extraneous	on some	content, used	current	
	content, relied	questionable or	current and	resources and	
	on questionable	outdated	quality	reference	
	or outdated	resources and	resources and	materials.	
	resources and	reference	reference	Reflected above	
	reference	materials.	materials.	average grasp	
	materials. Did	Reflected	Reflected	of the	
	not reflect	limited grasp of	satisfactory	appropriate	
	satisfactory	the appropriate	grasp of the	issues.	
	grasp of the	issues.	appropriate		
	appropriate		issues.		
	issues.				
Writing	Unorganized.	Unorganized.	Logical	Well-organized,	
	Lacked a clear	Advanced a	organization.	followed clear	
	thesis or main	weak thesis or	Showed	outline. Showed	
	point. Failed to	main point.	evidence of a	evidence of a	
	employ	Employed weak	basic thesis or	clear thesis or	
	transition	transition	main point.	main point.	
	between ideas.	between ideas.	Employed some	Consistently	

	Violated	Violated some	form of	employed	
	standards for	standards for	transition	effective	
	academic	academic	between ideas.	transitions	
	communication	communication	Generally	between ideas.	
	s (grammar,	s (grammar,	followed	Consistently	
	spelling,	spelling,	standards for	follows	
	punctuation,	punctuation,	academic	standards for	ļ
	citations,	citations,	communication	academic	
	paragraph	paragraph	s (grammar,	communication	
	structure, etc.).	structure, etc.).	spelling,	s, (grammar,	
	, ,		punctuation,	spelling,	
			citations,	punctuation,	
			paragraph	paragraph	
			structure, etc.).	structure,	
				citations, etc.).	
Arguments	Illogical	Weak	Logical	Compelling	
	arguments,	arguments,	arguments,	arguments,	
	lacked support;	weak support;	answered the	clearly logical.	
	unable to	unable to	question of	Strongly	
	respond to the	respond to the	"why".	supported	
	question of	question of	Appropriate	arguments and	
	"Why?".	"Why?".	examples and	points as to	
	Provided	Provided some	evidence to	"Why?". Used	
1	inadequate or	inadequate or	support points.	excellent	
	inappropriate	inappropriate		examples and	
	examples and	examples and		strong	
1	evidence.	evidence.	-	supporting	
				evidence to	
				justify points.	

Grading Rubric for Presentations

	Fail	Below	Meets standard	Exceeded	Total
		standard		standard	Points
	05 points	1 point	1.5 points	2 points	(10)
Content	Nothing added	Very little	Some	Substantial	
	over written	information	information	amount of new	
	document;	added over	added over what	information	
	redundant.	what was	was presented in	provided.	
		presented in the	the written	Considerable	
		written	document.	value added	
		document;	Added value	over document.	
		redundant.	over document.		
Examples /	No examples	Very little	Some examples /	Excellent	
Illustrations	or illustrations	example/	illustration	examples /	:
	of points.	illustration	discussed; good	illustrations,	

		provided; weakly linked to points.	link to points; obvious support for points.	clearly linked to points, provided strong support for points.
Organization	Audience did not understand presentation because of poor organization, undeveloped or irrelevant introduction, and unclear main points and conclusion.	Audience had difficulty following presentation because of some abrupt jumps; some of the main points were unclear or not sufficiently stressed.	Satisfactory organization, clear introduction, main points were well stated, even if some transitions were somewhat sudden, clear conclusion.	Superb organization, clear introduction, main points well stated and argued, with each leading to the next point of the talk, clear summary and conclusion.
Mechanics – Slides, video, and/or audio	Slides were cut-and pasted together haphazardly, numerous mistakes, speaker not always sure what is coming next. Inappropriate material in background. Multiple distractions. No video or external links.	Boring slides, no glaring mistakes but no real effort made into creating truly effective slides. Some distractions in background. Articulation mostly, but not always, clear. External or video links included; not well integrated into presentation material.	Generally good set of slides, conveyed the main points well. No distractions in background. Clear voice. External of video links included, some explanation regarding tie-in to presentation material.	Very creative slides, carefully thought out to bring out both the main points while keeping the audience interested. Excellent background. Crisp and clearly audible. External links or video included, excellent tie-in to presentation material.

Delivery	Mumbled the	Low voice,	Generally	Natural,
	words, too	some	effective	confident
	many filler	distracting	delivery,	delivery.
	words and	filler words and	minimal	Conveyed the
	distracting	gestures.	distracting	message and
	gestures.	Occasional eye	gestures or	enhanced it.
	Read the	contact with	fillers.	Excellent
	presentation	the audience	Maintained good	transitions
	from the slides	but mostly read	eye contact with	between slides
	or notes (no	the	the audience.	and speakers.
	eye contact	presentation.	Sufficient	Good closing
	with the	Occasional	transitions	statements.
	audience).	transitions	between slides	Excellent use
	Neglected	between slides	and speakers.	of volume,
	transitions	and/or	Good knowledge	pace etc.
	between slides	speakers.	of subject matter,	Kept the
	and between	Boring	good volume and	audience
	speakers.	presentation.	pacing.	engaged
	Unenthusiastic	No real effort	Conveyed	throughout the
	and	to make it	interest in the	presentation.
	"comatose"	interesting.	topic.	
	presentation.	Presenters were		
	Poor volume	not engaging.		
	and pacing.			
	Dull and			
	unengaging.			

Individual Project

The individual project is worth 21 points (21% of your grade). Each student is required to conduct and record a ½ hour long interview with a person in a management position in an organization. The recording may be audio or video. You should choose a person to interview and make an appointment explaining that the purpose of the interview is to learn about leadership and gain practical insights.

The interview must be transcribed, and presented as a written report. The report should be no less than 6 typed pages, double spaced, 1-inch margins, and 12 point font. The report must have 4 elements:

Cover page: Your name, course number, and date

Introduction: Who you interviewed and why (credentials, experience, position, etc.).

Interview: The questions asked and the responses received.

Analysis: Your evaluation of the interviewer's leadership philosophy, approach, and skills, as

related to the course concepts

With regard to the interview, sample interview questions might include the following:

- How did you get to where you are today?
- What annoys or angers you?
- What do you find most admirable in people? Why are those things so important to you?
- Who is your favorite business leader and why?
- What were the top five to ten principles your parents taught you?
- How would you complete the sentence, "People should ..." (2-3x's)
- What's the purpose of your life?
- What's the best way to get others to do what you want them to do?
- What are the two most important events in your life and what did you learn from them?

The individual project will be graded according to the following rubric:

Grading Rubric for Individual Project

	Fail	Below	Meets	Exceeded	Total	
		standard	standard	standard	Points	
	0 – 1 points	2-3 points	4-5 points	6-7 points	(21)	
Interview	Basic questions.	Some insightful	Sufficient	Insightful and		
Questions	Provided	questions.	number of	thought-	ught-	
	insufficient	Provided	insightful	provoking		
	opportunity for	limited	questions.	questions.		
	the interviewee	opportunity for	Provided	Provided		
	to discuss	interviewee to	sufficient	substantial		
	leadership.	discuss	opportunity for	opportunity for		
	Did not reflect	leadership.	interviewee to	interviewee to		
	satisfactory	Reflected	discuss	discuss		
	grasp of the	limited grasp of	leadership.	leadership.		
	appropriate	the appropriate	Reflected	Reflected above		
	issues.	issues.	satisfactory	average grasp		
			grasp of the	of the		
			appropriate	appropriate		
			issues.	issues.		
Writing	Unorganized.	Unorganized.	Logical	Well-organized,		
	Lacked a clear	Advanced a	organization.	followed clear		
	thesis or main	weak thesis or	Showed	outline. Showed		
	point. Failed to	main point.	evidence of a	evidence of a		
	employ	Employed weak	basic thesis or	clear thesis or		
	transition	transition	main point.	main point.		
	between ideas.	between ideas.	Employed some	Consistently		
	Violated	Violated some	form of	employed		
	standards for	standards for	transition	effective		
	academic	academic	between ideas.	transitions		
	communication	communication	Generally	between ideas.		
	s (grammar,	s (grammar,	followed	Consistently		
	spelling,	spelling,	standards for	follows		
	punctuation,	punctuation,	academic	standards for		

	citations, paragraph structure, etc.).	citations, paragraph structure, etc.).	communication s (grammar, spelling, punctuation, citations, paragraph structure, etc.).	academic communication s, (grammar, spelling, punctuation, paragraph structure, citations, etc.).
Analysis	Little or no linkage discussed between leader's behaviors and attitudes to leadership theories	Some discussion of linkage between leader's behaviors and attitudes and leadership theories	Logical linkages made between leader's behaviors and attitudes and leadership theories	Completely tied leader's behaviors and attitudes to leadership theories

Students with Disabilities

In compliance with the Americans with Disabilities Act (ADA), students who require reasonable accommodations due to a disability to properly execute coursework must register with the Office for Students with Disabilities (OSD) located in Boca Raton - SU 133 (561-297-3880), in Davie – LA Building (954-236-1222), in Jupiter - SR 110 (561-799-8010), or at the Treasure Coast - CO 117 (772-873-3382), and follow all OSD procedures. Here is the link to the OSD: http://osd.fau.edu

Code of Academic Integrity Policy Statement

Students at Florida Atlantic University are expected to maintain the highest ethical standards. Academic dishonesty is considered a serious breach of these ethical standards, because it interferes with the university mission to provide a high quality education in which no student enjoys an unfair advantage over any other. Academic dishonesty is also destructive of the university community, which is grounded in a system of mutual trust and places high value on personal integrity and individual responsibility. Harsh penalties are associated with academic dishonesty. For more information, see University Regulation 4.001:

http://www.fau.edu/regulations/chapter4/4.001 Code of Academic Integrity.pdf

The College of Business also has policies relating to academic honesty and integrity, which can be found at http://business.fau.edu/masters-phd/current-students/academic-policies/index.aspx.

Course Schedule

Date	Unit	Topic	Reading
8/21	1	Introduction	◆ Ch 1
8/28	2	Nature of Managerial Work	♦ Ch 2
9/04	3	Leadership Behavior	♦ Ch 3
9/11	4	Leading Change and Innovation	◆ Ch 4
9/18	5	Participative Leadership	♦ Ch 5
9/25	6	Leadership Traits and Skills	♦ Ch 6♦ Group A's project due
10/02	7	Contingency Theories	♦ Ch 7♦ Group B's project due
10/09	8	Power and Influence	♦ Ch 8♦ Group C's project due
10/16	9	Dyadic Relations	◆ Ch 9◆ Group D's project due
10/23	10	Leadership in Teams	◆ Ch 10◆ Group E's project due
10/30	11	Charismatic and Transformational	◆ Ch 12 ◆ Group F's project due
11/06	12	Authentic Leadership	◆ Ch 13 ◆ Group G's project due
11/13	13	Cross-cultural Leadership	◆ Ch 14 ◆ Group H's project due
11/20	14	Developing Leadership Skills	♦ Ch 15
11/27	15	Overview and Integration	◆ Ch 16◆ Individual projects due
12/04	16	EXAM	

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